

Holly Smith's Strengths

KOLBE

3 2 8 6

Natural Advantage: Pioneer

You are excellent at challenging endurance and competing physically. You are constantly exploring new territory, and inventing. Your talent and instinctive nature to defy the elements and alter environments makes you essential to any massive effort.

Fact Finder is how you gather and share information. Your way of doing it is to **Simplify**.

Follow Thru is how you organize. Your way of doing it is to **Adapt**.

QuickStart is how you deal with risk and uncertainty. Your way of doing it is to **Innovate**.

Implementer is how you handle space and tangibles. Your way of doing it is to **Demonstrate**.

PRINT

Unconscious Motivators®

3 MAJOR to succeed and achieve
7 MINOR to enjoy life and be happy

Strength of the 7 in relation to 3 is MEDIUM.

At their best, 3-7s are charismatic, outgoing and extremely likeable people who can engage any audience with their enthusiasm. 3-7 are often described as being "on stage" because they have a talent for getting people excited about their message. Natural motivators and effective communicators, they know how to quickly connect with people, establish rapport and adapt to any group or situation. The well-developed social skills of the 3-7 are a huge part of who they are and the success they achieve.

STRENGTHSFINDER®

Top 5 Strengths

ADAPTABILITY®: People who are especially talented in the Adaptability theme prefer to "go with the flow." They tend to be "now" people who take things as they come and discover the future one day at a time.

RESTORATIVE®: People who are especially talented in the Restorative theme are adept at dealing with problems. They are good at figuring out what is wrong and resolving it.

COMPETITION®: People who are especially talented in the Competition theme measure their progress against the performance of others. They strive to win first place and revel in contests.

WOO®: People who are especially talented in the Woo theme love the challenge of meeting new people and winning them over. They derive satisfaction from breaking the ice and making a connection with another person.

COMMUNICATION®: People who are especially talented in the Communication theme generally find it easy to put their thoughts into words. They are good conversationalists and presenters.

WORKING GENIUS

Your *likely* areas of **Working Genius** are **Tenacity** and **Wonder**.

T: You are naturally gifted at and derive energy and joy from pushing projects and tasks through to completion to ensure that the desired results are achieved.

W: You are naturally gifted at and derive energy and joy from pondering the possibility of greater potential and opportunity in a given situation.

Your *likely* areas of **Working Frustration** are **Discernment** and **Invention**.

D: You aren't naturally gifted at and don't derive energy and joy from using your intuition and instincts to evaluate and assess ideas or plans.

I: You aren't naturally gifted at and don't derive energy and joy from creating original and novel ideas and solutions.

Holly Smith

Holly's Profile

- **Birth Date:** August 21st
- **Hometown:** Scotch Plains, New Jersey
- **Currently Resides In:** Lakewood, OH
- **Hobbies:** TV & Movies, Sports (was on the diving team at Delaware), Reading, Music, Traveling (Studied Abroad in Rome Italy, 2020)
- Finalist in Learner School Sales Competition 2021
- **University of Delaware** - 2021, B.A. Marketing & Minor in Sales
- Joined ScaleCo in 2021