

Investing & Scaling Companies Locally.

ScaleCo Capital is a Cleveland-based lower middle market private equity firm making control-oriented equity investments in fast-growing companies based primarily in the Great Lakes region.

ScaleCo partners with companies in the verticals of (i) business services and tech-enabled services, (ii) value added distribution and assembly, and (iii) training, compliance, and education, bringing operational expertise and strategic resources to scale their growth potential and build long-term value.

Size:	Up to \$5 million of LTM EBITDA
Location:	Targeting platform investments primarily in the Great Lakes-region with add-on acquisitions based throughout North America
Enterprise Value:	Up to \$50 million
Equity Check:	Up to \$25 million (including add-ons)
Situation:	First institutional capital in entrepreneurial led founder-owned, management-owned, or family-owned companies.

Platform Attributes

High Revenue
Visibility

Strong Organic
Growth Potential

Attractive &
Sustainable Margins

Large Universe of
Add-On Acquisitions

Portfolio Companies



Location: Pittsburgh, PA | **Acquired:** Jan-2021

PSP Metrics is a provider of pre- and post-employment assessment tests and services serving a wide variety of industries throughout the US.



Location: Garfield Heights, OH | **Acquired:** Apr-2021

Innoplast is a manufacturer and value-added distributor of pedestrian and traffic safety solutions.

Add-Ons: Actively seeking add-ons based in the U.S.



Location: Cleveland, OH | **Acquired:** Oct-2022

TPI Efficiency provides B2B outsourced procurement services for energy spending (e.g., natural gas, electric).

Add-Ons: Actively seeking add-ons based in the U.S.



Safety Controls Technology, Inc.

Location: Cleveland, OH | **Acquired:** Mar-2023

Safety Controls Technology provides comprehensive occupational safety and health services.

Add-Ons: Actively seeking add-ons based in the U.S.

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