

# Investors Scaling Companies Locally.

ScaleCo Capital is a Cleveland-based lower middle market private equity firm making control-oriented equity investments in fast-growing companies based primarily in the Great Lakes region.

ScaleCo partners with companies in the verticals of (i) business services and tech-enabled services, (ii) value added distribution and assembly, and (iii) training, compliance, and education, bringing operational expertise and strategic resources to scale their growth potential and build long-term value.

<b>Size:</b>	Up to \$5 million of LTM EBITDA
<b>Location:</b>	Targeting platform investments primarily in the Great Lakes-region with add-on acquisitions based throughout North America
<b>Enterprise Value:</b>	Up to \$50 million
<b>Equity Check:</b>	Up to \$25 million (including add-ons)
<b>Situation:</b>	First institutional capital in entrepreneurial led founder-owned, management-owned, or family-owned companies.

## Platform Attributes

High Revenue  
Visibility

Strong Organic  
Growth Potential

Attractive &  
Sustainable Margins

Large Universe of  
Add-On Acquisitions

## Portfolio Companies



**Location:** Pittsburgh, PA | **Acquired:** Jan-2021

**PSP Metrics** is a provider of pre- and post-employment assessment tests and services serving a wide variety of industries throughout the US.



**Location:** Garfield Heights, OH | **Acquired:** Apr-2021

**Innoplast** is a manufacturer and value-added distributor of pedestrian and traffic safety solutions.

**Add-Ons:** Actively seeking add-ons based in the U.S.



**Location:** Cleveland, OH | **Acquired:** Oct-2022

**TPI Efficiency** provides B2B outsourced procurement services for energy spending (e.g., natural gas, electric).

**Add-Ons:** Actively seeking add-ons based in the U.S.



Safety Controls Technology, Inc.

**Location:** Cleveland, OH | **Acquired:** Mar-2023

**Safety Controls Technology** provides comprehensive occupational safety and health services.

**Add-Ons:** Actively seeking add-ons based in the U.S.

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